



Best Western  
Calumet Inn

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"I really wish I'd have listened to my '6<sup>th</sup> sense' when I first saw this policy back in the summer of 2002. Unfortunately, I made the mistake of waiting and asking my husband's opinion. I obviously did a poor job of explaining it to him because his response was, 'We don't need that. We have full coverage with our medical insurance.'

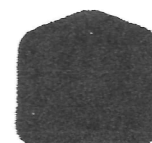
"Without a good demonstration on how it worked, he lacked the understanding to make a good, informed decision. Because he didn't think we'd ever need it, he talked me out of it."

"Now (less than a year later) he's been diagnosed with glioblastoma, a form of brain cancer, so he doesn't qualify as he once did. I should have gotten us both covered while we were both healthy. I've got myself covered now, but wish I had not waited. With the return of premium there's absolutely nothing to lose anyway by getting covered while there's so much to lose by not getting covered."

Laurene Williams  
General Manager  
Best Western  
Fredericksburg



Laurene Williams  
General Manager



Best Western  
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