

HOW YOU GET PAID THE FIRST YEAR

45% CONTRACT

Weekly Sales	Weekly Advance	Monthly Bonus	Monthly Cash Flow	Potential Total Year Compensation
3	\$816	\$250	\$3,887	\$46,646
5	\$1,411	\$500	\$6,763	\$81,163
6	\$1,738	\$500	\$8,197	\$98,373
8	\$2,318	\$1,500	\$11,763	\$141,164

*For Illustrative Purposes Only.
Based on 2021 Career Track promotion guidelines and compensation structure.
Calculation Assumptions: 48 work weeks per year; Average monthly premium of \$84 per household; 60% Advance Pay (7 months of commission earnings); Chargebacks not included. Note - 25% Chargeback on all "Cancel at Issue" policies.*

YOU ARE PAID WEEKLY ON BUSINESS SUBMITTED!



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HOW YOU GET PAID

THE FIRST YEAR

50% CONTRACT

Weekly Sales	Weekly Advance	Monthly Bonus	Monthly Cash Flow	Potential Total Year Compensation
3	\$1,062	\$250	\$4,280	\$51,001
5	\$1,791	\$500	\$7,166	\$86,002
6	\$2,125	\$500	\$8,500	\$102,002
8	\$3,041	\$1,500	\$12,166	\$146,003

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Based on 2021 Career Track promotion guidelines and compensation structure.
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