

FIRST 13 WEEKS CANVASSING CHART

KAITLYN SCHWAN

MONTH 1		Hours	Contacts	Demos	Clients	Policies	GAP	Package Size	Demo Closing %
	7/21/2025	44.75	113	27	2	2	\$1,624.00	\$812.00	7.41%
	7/28/2025	43	145	25	11	15	\$14,109.40	\$1,282.67	44%
	8/4/2025	44.25	98	34	14	16	\$14,630.40	\$1,045.03	41.18%
	8/11/2025	45.5	108	33	9	13	\$11,410.80	\$1,267.87	27.27%
	TOTALS	177.5	464	119	36	46	\$41,774.60	\$1,160.41	30.25%
MONTH 2		Hours	Contacts	Demos	Clients	Policies	GAP	Package Size	Demo Closing %
	8/18/2025	35.25	63	25	20	28	\$25,196.40	\$1,259.82	80%
	8/25/2025	41	93	31	13	21	\$18,606.00	\$1,431.23	41.94%
	9/1/2025	38.25	95	31	7	10	\$8,044.80	\$1,149.26	22.58%
	9/8/2025	41.5	123	29	5	7	\$7,791.60	\$1,558.32	17.24%
	9/15/2025	46.25	93	35	19	30	\$18,883.00	\$993.84	54.29%
	TOTALS	202.25	467	151	64	96	\$78,521.80	\$1,226.90	42.38%
MONTH 3		Hours	Contacts	Demos	Clients	Policies	GAP	Package Size	Demo Closing %
	9/22/2025	36.75	101	32	10	6	\$9,312.00	\$931.20	31.25%
	9/29/2025	41.75	123	33	7	9	\$13,098.00	\$1,871.14	21.21%
	10/6/2025	38.5	100	33	15	20	\$14,809.20	\$987.28	45.45%
	10/13/2025	44	104	44	20	25	\$26,955.00	\$1,347.75	45.45%
	TOTALS	161	428	142	52	60	\$64,174.20	\$1,284.34	36.62%
MONTH TOTALS		540.75	1,359	412	152	202	\$184,470.60	\$1,223.88	36.42%
WEEKLY AVERAGES		41.68	104.54	31.7	11.69	15.54	\$14,190.05	\$1,223.88	36.42%