

HOW YOU GET PAID

THE FIRST YEAR

COMPENSATION EXAMPLE

Weekly Sales	Weekly Advance	Monthly Bonus	Monthly Cash Flow	Total 1 st Year Cash Compensation
3	\$680	\$250	\$3,426	\$41,115
5	\$1,197	\$500	\$5,990	\$71,882
6	\$1,496	\$500	\$7,313	\$87,761
8	\$2,056	\$1,500	\$10,799	\$129,584

*For Illustrative Purposes Only.
Based on 2021 Career Track promotion guidelines and compensation structure.
Calculation Assumptions: 48 work weeks per year; Average monthly premium of \$84 per household; 60% Advance Pay (7 months of commission earnings); Chargebacks not included. Note: 25% Chargeback on all 'Cancel at Issue' policies.*

YOU ARE PAID WEEKLY ON BUSINESS SUBMITTED!



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RESIDUAL INCOME

Weekly Sales	Lifetime Renewals ¹
3	\$16,934
5	\$29,635
6	\$37,256
8	\$56,448

LIFETIME RENEWALS¹

See how your income can grow every year through layers of vested renewals. Vesting begins after two years, and you're fully vested after five.



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¹Life of the business

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