

# New Hire Incentive

Starting Thursday, immediately following Sales Academy,  
do the following to earn:

**\$450 Commission**

plus

**\$250 Cash Bonus**

**15** Full presentations (Demos)

A *qualified* demo is a presentation that creates  
an application that is **fully** or *partially* completed

**\$2,500** in Annual Premium produced

**Complete** the Personal Stats Tracker

Short term goal. Write a total of \$10,000 Annual Premium (10 @\$86/policy)

With new hire incentive, commission and Quick Start Bonus (\$1,000)

Total once achieved

**\$3,050**